

EDUCATION

- 2026 - 2028 London Business School, London, UK**
Reading for Masters in Business Administration (MBA)
95th percentile GMAT. Merit-based scholar.
Career Class Representative; Incoming Students Committee, Students' Association.
- 2023 - 2023 CFA Institute | CFA Level I Passed, Madrid**
Over 90th percentile at first attempt.
- 2020 - 2021 Universidad Adolfo Ibanez, Santiago, Chile**
Master of Science in Innovation and Entrepreneurship
Top 10% of class - 5.9/7.0 GPA.
- 2015 - 2019 Universidad Adolfo Ibanez, Santiago, Chile**
Bachelor of Science in Business Administration (BSBA)
Top 20% of class - 5.5/7.0 GPA. Exchange year at WU Vienna, Austria.
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BUSINESS EXPERIENCE

- 2026 - Present ONWARDS VC, San Francisco, CA**
Seed-stage fund investing in the US & LatAm, \$25M AUM
Venture Advisor
 - Hold a mandate to source and recommend 2–3 investments up to \$500k total, screening US & LatAm opportunities against Fund I thesis while co-developing the Fund II investment thesis.
 - Diligenced a US-based consumer-behaviour simulation startup ahead of a \$300k commitment, meeting founders and stress-testing its panel-distribution thesis; recommended passing on execution risk.
- 2026 - Present MBA FLOW, Santiago, Chile**
Co-Founder
 - Co-founded an AI-powered MBA admissions platform (Next.js / Supabase / Vercel), building and shipping essay feedback, interview prep, school matching and ROI calculator to launch in Q4 2026.
- 2021 - Present GRUPO INARCO, Santiago, Chile**
Shareholder at a diversified Chilean family group (construction, real estate, logistics, energy)
- 2025 - 2026 MINSAIT BUSINESS CONSULTING (INDRA), Madrid, Spain**
Strategy consulting arm of Indra (BME:IDR), IBEX 35 technology group — 1,700 consultants
Senior Strategy Consultant - Financial Services
 - Led 10 developers and QAs delivering Santander's transactional FX platform for corporate and retail clients across the EU, UK, US and LatAm, shipping 7 pricing and capability initiatives in 1 year.
 - Redesigned DCC monetisation — dynamic markup calibrated to cardholder geography, merchant region, business type and time of day, and refined price tiering — lifting markup capture.
 - Brought FX execution in-house for Santander UK payments and ATM conversion and integrated Ebury as liquidity provider, capturing spread previously paid to third parties and improving rates offered to clients.
- 2023 - 2025 NFQ ADVISORY SERVICES, Madrid, Spain**
Capital markets and financial services consultancy — 2,000+ consultants across Europe & LatAm
Senior Consultant - Corporate & Investment Banking
 - Rebuilt the portfolio governance process allocating BBVA Global Markets' €100M annual technology budget, automating decision-support and reporting to cut manual effort 80% across 20+ cross-border initiatives spanning FX, rates, credit, repo, equities and structured products.
 - Aligned 8 functional teams to deliver new payoffs, products and distribution venues, alongside trading desk upgrades across Bloomberg and Murex and automated sales-trading workflows.
 - Ran the PMO for BBVA's Brazil Fixed Income launch.
- 2021 - 2023 CAPITALIZARME REAL ESTATE, Santiago, Chile**
Business Intelligence Analyst
 - Built an automated benchmarking tool assessing investment returns across 30+ real estate projects.
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ADDITIONAL INFORMATION

- Technical: Excel & Financial Modeling, SQL, Python, AI-assisted development (Claude Code).
- Languages: Spanish (native), English (TOEFL 110), German (A1).
- Interests: Football, social entrepreneurship (co-founded PreuK & Construyamos), electronics, reading.